

Report from the Chair:

## MAGIC FUND BALANCE AND FUNDS SPENT

2012 was a busier year than 2011 for MAGIC Fund Projects. The MAGIC Fund Screening Committee had 6 meetings and approved 9 projects listed below:

1. Approved a \$75,500 grant to extend the water line across Highway 2 at the corner of 72<sup>nd</sup> Street to the south. This allowed Minot Sash & Door to extend the water line to their facility for fire protection. With the water line Minot Sash & Door will be able to expand their mill work operations.
2. Approved a \$580,940 grant for the Minot International Airport lot development. The grant allowed land to be prepared for the construction of a large craft hanger which Minot Aero Center needed to expand their business.
3. Approved Apple Properties to sell the unimproved portion of Sublot B, Lot 4, Skyport Second Addition after Apple Properties has paid the MAGIC Fund \$60,000 the approximate original value of land.
4. Approved a \$2,712,699 grant for the 55<sup>th</sup> Street Grade Separation/Northwest Bypass Project. The completion of that project enhances the value of Agricultural Complex and Great Plains Energy Park.
5. Approved a \$200,000 grant and a \$150,000 forgivable loan to Midwest Milling a subsidiary of Alexander Company. The money will allow them to move their operations from Stanley to Minot.
6. Approved a \$3,800,000 grant to MADC for public infrastructure to include 4 miles of "trunk" water lines located along 55<sup>th</sup> St two miles north to 30<sup>th</sup> St and then two miles west to 19<sup>th</sup> St in east Minot to support the Port of North Dakota expansion.
7. Approved a \$3,000,000 grant to MADC for two parking ramps in downtown Minot.
8. Approved a \$10,000 grant to Parshall 2000 Inc to subsidize the cost of renovating a portion of the Rockview building to serve as a telepharmacy.
9. Approved a \$156,336 Pace buy down loan to United Pulses to assist in the funding of the construction of a new United Pulse Trading facility in Minot.

The MAGIC Fund portion of sales tax collections increased by \$1,018,634 from \$4,322,437 at year-end 2011 to \$5,341,071 at year-end 2012 or a 24% increase. The sales tax collections accompanied by under-budget expenditures in nearly every budget category resulted in the MAGIC Fund Balance increasing from \$10,377,589 at year-end 2011 to \$12,123,072 at year-end 2012 or a 15% increase.

The Minot economy has been stimulated in the past year by continued oil drilling for recovery in the Bakken oil field and its close proximity to Minot. The Minot Air Force Base has seen growth with an addition of a new bomb Squadron adding approximately 800 new airmen and their

families. The federal government has also allowed millions of dollars of funding for expansion and remodeling of the current base facilities.

### **PERFORMANCE of JOB DEVELOPMENT AGREEMENTS**

Brady Martz and Associates, Public Accountants and Consultants, have been retained to independently verify the performance criteria required of fund participants. We are not aware of any fund participants who are out of compliance with their development agreements at this time. See the reports starting on page 6 from Brady Martz and Associates.

### **SUPPORTING SERVICES CONTRACTS**

The Minot Area Development Corporation (MADC) is a non-profit organization engaged by the City of Minot to assist with economic development. Its board of directors consists of volunteers from the local business community, City of Minot representatives, Ward County representatives, Minot State University, Minot Air Force Base, and other public agencies with an interest in economic development.

The MAGIC Fund supports MADC through direct payments that were \$345,000 in 2011 and \$355,000 in 2012. MADC also received \$93,355 from the MAGIC Fund in 2012 for Marketing – Work Force Development and \$35,400 for Marketing – Area Cities.

### **DENIED APPLICATIONS**

No applications were denied from this committee.

### **FINANCIAL and MANAGEMENT HEALTH of the FUND**

We are fortunate to have a reasonable amount of cash in the fund for future endeavors. We have experienced a strong growing economy in the area to support continued dollars to the MAGIC Fund resources. As of December 31, 2011 the ending cash balance was \$7,692,400 and as of December 31, 2012 it was \$4,951,715 available for future projects.

Respectfully Submitted on behalf of the MAGIC Fund Screening Committee,

Jay P. Hight, Chairman

## MAGIC Fund Screening Committee Members as of December 31, 2011

<b>Professional</b>	<b>Employment</b>	<b>Original Appointment</b>	<b>Expiration of Term</b>
Jay Hight	Hight Construction	September 1, 2008	June 30, 2014
<b>Labor</b>			
Jeff Mowan	SRT	August 1, 2007	June 30, 2013
Randy Bartsch	Main & Holmes Electric	July 7, 2009	June 30, 2012
<b>Business</b>			
Brad Johnson	Monarch Products	August 1, 2010	August 1, 2013
<b>Trade Area</b>			
Roger Ness	Kenmare, ND Mayor	September 1, 2008	June 30, 2014
<b>Finance</b>			
Brent Mattson	Bremer Bank	June 1, 2010	June 1, 2013
GW Melgaard	Dacotah Bank	July 7, 2009	June 30, 2012

## MAGIC Fund Approved 2012 Projects

The following is a paragraph on each of the projects receiving a grant or loan from the MAGIC Fund during 2012.

Approved a \$75,500.00 grant to extend the water line across Highway 2 at the corner of 72<sup>nd</sup> Street to the south. This allowed Minot Sash & Door to extend the water line to their facility for fire protection. With the water line Minot Sash & Door will be able to expand their mill work operations.

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Approved a \$156,336.00 Pace buy down loan to United Pulses to assist in the funding of the construction of a new United Pulse Trading facility in Minot.

FEB 21 2013

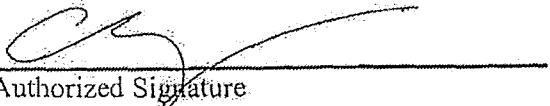
# WEST FARGO ECONOMIC DEVELOPMENT ANNUAL EMPLOYMENT AND FINANCIAL REPORT

*Report due January 1st of Each Year*

Business Name Caterpillar Remanufacturing  
 Address 1262 Main Ave W, West Fargo, ND  
 Financial Incentive Approved 10 Year PILOT & 15 Year PILOT  
 Year of Approval 2007 For Years 2009-2017 & 2013-2028  
 Project Description  
A 36,000 sq ft. production area expansion.  
A 225,000 sq ft. production area expansion.

Reporting Period	Base <u>2008</u>	Year 1 <u>2009</u>	Year 2 <u>2010</u>	Year 3 <u>2011</u>	Year 4 <u>2012</u>
# New Jobs*	31	0	63	105	<u>425</u>
Payroll	968,000	-	2,026,243	3,675,000	<u>350,280</u>
Benefits	245,000	-	512,840	918,750	<u>125,400</u>
Total # Jobs	199	187	245	350	<u>375</u>
Payroll	8,334,000	7,912,000	8,721,000	11,879,682	<u>16,810,375</u>
Benefits	2,773,000	2,632,000	3,053,000	3,563,904	<u>6,021,730</u>

I, D. Martin Purdy, hereby attest that the information contained above is true and correct to the best of my knowledge and belief and that no relevant fact pertaining to the jobs created since the inception of this project has been overstated or omitted.

  
 Authorized Signature

2-20-13  
 Date

D. Martin Purdy Facility Manager 701-499-5402  
 Name and Title Telephone Number

\*Full Time Jobs Created Only

Revised Form 01-01-98

## Office Use Only:

Amt of Exemption 1,820,000 & 16,000,000

# of New Employees Needed: 24 & 213

Base Year Employees: 199 & 350

# 2012 ANNUAL GRANTOR REPORT

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CITY OF BISMARCI<

## **OVERVIEW**

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In 2005, the North Dakota State Legislature passed House Bill 1203 into law. The law requires that, "Before...each April first thereafter, each political subdivision that granted a business incentive during the previous calendar year shall prepare an annual political subdivision grantor report."

The annual report is to include:

1. The names of the business receiving business incentives during the year.
2. The number of jobs expected to be created or retained by each business as a result of the business incentive.
3. The average compensation expected to be provided by the employer for the jobs expected to be created or retained as a result of the business incentives, including identification of the average benefits and average earnings to be provided by the employer for these jobs.
4. The total dollar value of all business incentives provided by the political subdivision during that year.

In 2010, per discussions with the North Dakota Department of Commerce it was determined the New/Expanding Business Property Tax Exemptions should be included in the Annual Grantor Report as well. As such, beginning in 2010 those exemptions are included in this report as well.

In compliance with State Law, the City of Bismarck and the Bismarck-Mandan Development Association (BMDA) have compiled the City of Bismarck's 2012 Annual Grantor Report. This report reflects the following projects approved by the Bismarck Vision Fund since 2006 as well as New/Expanding Business Property Tax Exemptions beginning in 2010.

**2006: Bismarck State College & Bismarck-Mandan Development Association**

Total Dollar Value of 2006 Vision Fund Expenditures: **\$1,257,900**

**2007: Executive Air Taxi Corporation & Bismarck-Mandan Development Association**

Total Dollar Value of 2007 Vision Fund Expenditures: **\$507,004.87**

**2008: Activities for Learning, Inc. & Bismarck-Mandan Development Association**

Total Dollar Value of 2008 Vision Fund Expenditures: **\$518,635.70**

**2009: National Information Solutions Cooperative (NISC) & Bismarck-Mandan Development Association**

Total Dollar Value of 2009 Vision Fund Expenditures: **\$557,246**

**2010: I.D.E.A. Center, Bismarck-Mandan Development Association, American Machine & Engineering, Minnesota Valley Testing Laboratories, MAC, Inc.**

Total Dollar Value of 2010 Vision Fund Expenditures: **\$991,677.04**

Total Dollar Value of 2010 New/Expanding Business Property Tax Exemptions: **\$60,000.67 annually (estimated)**

**2011: I.D.E.A. Center, Bismarck-Mandan Development Association**

Total Dollar Value of 2011 Vision Fund Expenditures: **\$550,000**

Total Dollar Value of 2011 New/Expanding Business Property Tax Exemptions: **\$0**

**2012: I.D.E.A. Center, Bismarck-Mandan Development Association, Bismarck-Mandan Chamber of Commerce**

Total Dollar Value of 2012: Vision Fund Expenditures: **\$550,000**

Total Dollar Value of 2012 New/Expanding Business Property Tax Exemptions: **\$0**

Each of these projects is individually listed in the report along with the type of incentive provided, the incentive amount, the number of jobs created and/or retained, the average compensation for those jobs and the benefits provided. For more information regarding the accountability program or a copy of this report, please contact the BMDA at (701) 222-5530 or [info@bmda.org](mailto:info@bmda.org).



# BISMARCK STATE COLLEGE (BSC)\_\_\_\_\_

Year Funded: 2006

Incentive: Grant (towards construction of National Energy Center of Excellence)

Incentive Amount: \$700,000

Number of jobs created that year:

	Full-Time	Part-Time	Total	Jobs Lost	Cumulative
At Date of Approval (3.27.06)	0	0	0	0	0
2006	0	0	0	0	0
2007	6	0	6	0	6
2008	6	0	6	0	12
2009	4	0	4	0	16
2010	7	0	7	0	23
2011	3	0	3	0	26
2012	0	0	0	0	26

Average compensation (assuming 2,080 hours):

	Full-Time	Part-Time
2006	-	-
2007	\$51,995	N/A
2008	\$44,148.33	N/A
2009	\$36,495.75	N/A
New Positions Only		
2010	\$44,491	N/A
2011	\$46,350	N/A
2012	N/A	N/A

Benefits Provided:

- Health
- Dental
- Life Insurance
- Retirement

# BISMARCK ECONOMIC DEVELOPMENT ANNUAL JOBS VERIFICATION

Company Name: Bismarck State College

Person Completing Report: Janet Dixon, BSC Foundation and Paula Kemnitz, HR

Title: \_\_\_\_\_  
\_\_\_\_\_

Year(s) Funded by Vision Fund: 2006 \_\_\_\_\_

## JOBS

Please indicate the total number of jobs as of December 31, 2011 & 2012 by category:

	2011	2012		2011	2012
Professional:	<u>2</u>	<u>0</u>	Skilled:	_____	
Managerial:	<u>0</u>	_____	Semi-Skilled:	_____	
Technical:	<u>1</u>	_____	Un-Skilled:	_____	_____
Full-Time:	<u>3</u>	_____	Part-Time:	<u>0</u>	_____
Total:		<b>2011</b>		<b>2012</b>	<b>0</b>

## BENEFITS

Please check ( X ) the benefits which your company offers to employees:

	YES	NO	Percentage Paid By Employer
Health:	<u>x</u>		<u>100%</u>
Dental:	<u>x</u>		<u>0</u>
Life Insurance:	<u>x</u>		<u>100% for \$1,300 coverage</u>
Retirement:	<u>x</u>		<u>Based on Position years of service</u>

Do part-time employees receive the benefits indicated above?

Yes    X (if more than 50%)    No \_\_\_\_\_

Total benefits paid to all employees for the year ending December 31, 2012:

\$ \_\_\_\_\_ N / A -----  
-----

### WAGES

Please indicate the average wage of your employees by category:

Professional: \_\_\_\_\_ Skilled: \_\_\_\_\_

Managerial: \_\_\_\_\_ Semi-Skilled: \_\_\_\_\_

Technical: \_\_\_\_\_ Un-Skilled: \_\_\_\_\_

Full-Time: \_\_\_\_\_ Part-Time: \_\_\_\_\_

Total: \_\_\_\_\_ \$0

Total wages paid to all employees for the year ending December 31, 2008 as reported on your W-3 Transmittal report to the IRS:

\$ \_\_\_\_\_ 17 4 2=9 4=9=0 .45

### SEASONALITY

Does the number of your employees fluctuate by more than 10% within the year due to the seasonality of your products or services?

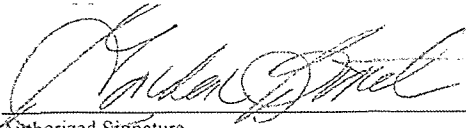
Yes \_\_\_\_\_

No ☒

If yes, what is the average number of employees (FTE's) for the Year? \_\_\_\_\_

### AGREEMENT

By making application to and accepting funding from the Bismarck Vision Fund and by its signature on this Annual Job Verification Form, the Applicant authorizes the Bank of North Dakota, Job Service North Dakota, Small Business Development Center, the Small Business Administration or other agencies with information relevant to the jobs created by the Applicant, to release to the City of Bismarck and/or the Bismarck-Mandan Development Association any information of the Applicant necessary or useful to verify the Applicant's employment levels and costs.

  
\_\_\_\_\_  
Authorized-Signature

2-8-13  
\_\_\_\_\_  
Date

## BISMARCK-MANDAN DEVELOPMENT ASSOC.

Year(s) Funded: 2006- 2012

Incentive: Grant

Incentive Amount: 2006 - \$552,400 / 2007 - \$481,492 / 2008- \$551,933 / 2009 - \$458,496 / 2010- \$429,645 / 2011 - \$400,000 / 2012 - \$400,000

Number of jobs created that year:

	Full-Time	Part-Time	Total	Jobs Lost	Cumulative
At Date of Approval (3.27.06)	6	0	6	0	6
2006	0	0	0	0	6
2007	0	0	0	0	6
2008	0	0	0	1	5
2009	0	0	0	0	5
2010	0	0	0	0	5
2011	0	0	0	0	5
2012	0	0	0	1	4

Average compensation (assuming 2,080 hours):

	Full-Time	Part-Time
2006	\$67,833	N/A
2007	\$72,753	N/A
2008	\$44,407	N/A
2009	\$69,520	N/A
New Positions Only		
2010	N/A	N/A
2011	N/A	N/A
2012	N/A	N/A

Benefits provided:

Health  
Dental  
Life Insurance  
Retirement

# Bismarck Economic Development Annual Jobs Verification

Company Name: Bismarck-Mandan Development Association (BMDA)

Person Completing Report: Brian O. Ritter

Title: Director of Business Development

Year(s) Funded/Approved: 2011-2012

## JOBS

Please indicate the total number of jobs as of December 31, 2011 & 2012 by category:

	2011	2012		2011	2012
Professional:	<u>3</u>	<u>2</u>	Skilled:		
Managerial:	<u>1</u>	<u>1</u>	Semi-Skilled:		
Technical:	<u>1</u>	<u>1</u>	Un-Skilled:		
Full-Time:	<u>5</u>	<u>4</u>	Part-Time:	<u>0</u>	<u>0</u>
Total:				2011 <u>5</u>	2012 <u>4</u>

## BENEFITS

Please check ( X ) the benefits which your company offers to employees:

	YES	NO	Percentage Paid By Employer
Health:	<u>X</u>		<u>90%</u>
Dental:	<u>X</u>		<u>90%</u>
Life Insurance:	<u>X</u>		<u>90%</u>
Retirement:	<u>X</u>		<u>5% Match</u>

Do part-time employees receive the benefits indicated above?

Yes            No X

Total benefits paid to all employees for the year ending December 31, 2012:

\$ 85,799.21

## WAGES

Please indicate the average wage of your employees by category:

Professional:	73 142.46	Skilled:	
Managerial:	150 000.00	Semi-Skilled:	
Technical:	49 754.04	Un-Skilled:	
Full-Time:	86 509.74	Part-Time:	
Total:		86 509.74	

Total wages paid to all employees for the year ending December 31, 2012 as reported on your W-3 Transmittal report to the IRS:

\$ 4=28874.79

## SEASONALITY

Does the number of your employees fluctuate by more than 10% within the year due to the seasonality of your products or services?

Yes                No ☒ X

If yes, what is the average number of employees (FTE's) for the Year?                     

## AGREEMENT

By making application to and accepting funding and/or a business incentive from the City of Bismarck and by its signature on this Annual Job Verification Form, the Applicant authorizes the Bank of North Dakota, Job Service North Dakota, Small Business Development Center, the Small Business Administration or other agencies with information relevant to the jobs created by the Applicant, to release to the City of Bismarck and/or the Bismarck-Mandan Development Association any information of the Applicant necessary or useful to verify the Applicant's employment levels and stats.

\_\_\_\_\_  
Authorized Signature

11-11-12  
Date

# EXECUTIVE AIR TAXI CORPORATION

Year Funded: 2007

Incentive: Flex PACE Buydown

Amount: \$52,034.87

Number of jobs created that year:

	Full-Time	Part-Time	Total	Jobs Lost	Cumulative
At Date of Approval (6.12.07)	23	3	26	0	26
2007	3	2	5	0	31
2008	5	7	12	0	43
2009	0	4	4	0	47
2010	1	0	1	3	45
2011	0	0	0	1	44
2012	0	0	0	4	40

Average compensation (assuming 2,080 hours):

	Full-Time	Part-Time
2007	\$41,500	\$10,000
2008	\$45,695	\$6,042
2009	\$44,168	\$13.84 / hour
New Positions Only		
2010	N/A	N/A
2011	N/A	N/A
2012	N/A	N/A

Benefits provided:

- Health
- Dental
- Life Insurance
- Retirement

No



Total benefits paid to all employees for the year ending December 31, 2012:

\$ 9.8 M. LJ

### WAGES

Please indicate the average wage of your employees by category:

Professional: L\1/9t \.1J S Skilled: 31;v ?>E'.5

Managerial: lo. Semi-Skilled: t\saJ, L10

Technical: L[ G :)\4, W1J Un-Skilled: \_\_\_\_\_

Full-Time: L{,':{1L d.' Part-Time: r9O.\tJLy

Total: ;)\( OS', 9'-1

Total wages paid to all employees for the year ending December 31, 2012 as reported on your W-3 Transmittal report to the IRS:

\$ 1,498,209.19

### SEASONALITY

Does the number of your employees fluctuate by more than 10% within the year due to the seasonality of your products or services?

Yes \_\_\_\_\_ No )

If yes, what is the average number of employees (FTE's) for the Year? \_\_\_\_\_

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Authorized Signature

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2-8-13  
Date

## **ACTIVITIES FOR LEARNING**

Year Funded: 2008

Incentive: **50% PACE Buydown**

Amount: **\$20,846**

Number of jobs created that year:

	<b>Full-Time</b>	<b>Part-Time</b>	<b>Total</b>	<b>Jobs Lost</b>	<b>Cumulative</b>
At Date of Approval (3.19.08)	10	6	16	0	16
2008	2	1	3	0	19
2009	1	4	5	0	24
2010	0	0	0	5	19
2011	2	0	2	0	21
2012	0	1	1	0	22

Average compensation (assuming 2,080 hours):

	<b>Full-Time</b>	<b>Part-Time</b>
2008	\$10.91 <i>I</i> hour	\$6.26 <i>I</i> hour
2009	\$30,848 annually	\$7.50 <i>I</i> hour
<b>New Positions Only</b>		
2010	<i>NIA</i>	<i>NIA</i>
2011	\$12.75 <i>I</i> hour	<i>NIA</i>
2012	<i>NIA</i>	\$6,237 <i>I</i> annually

Benefits Provided:

**Retirement**

# BISMARC ECONOMIC DEVELOPMENT - IT & R/T/A J(BS

Company Name: Activities For Local Business

Person Completing Report: J. B. F. L. LA. W.

Title: Ph. Pr. d. l. A. l.

Year(s) Funded/Improved: 0\_0\_

Please indicate the total number of jobs as of December-1, 2011 & 2012 in each category:

	2011	2012		2011	2012
Professional:	<u>5</u>	<u>5</u>	Skilled	<u>8</u>	<u>2</u>
Managerial:	<u>2</u>	<u>2</u>	Semi-Skilled:		
Technical:			Unskilled:		
Full-Time:	<u>15</u>	<u>15</u>	Part-Time	<u>11</u>	<u>1</u>
Total:	2011	2012			

## BENEFITS

Please check ( X ) the benefits which your company offers to employees:

	YES	Percentage Paid By Employee
Health:		
Dental:	<u>---</u>	<u>---</u>
Life Insurance:	<u>---</u>	<u>---</u>
Retirement:	<u>---</u>	<u>70% match</u>

Do part-time employees receive the benefits indicated above?

Yes ---

No X

930

Professional: 52 gX

Skilled: 12.45

Managerial: 1991

Semi-Ski Ilec: FL 184

Technical: 3>1, D-qc

Full-Time: Unlimited

2.a.iii : me: 

\$ V// ::\$2\4-<61.45 -----MJJ4VAKl. VJtu; 4?1/73{-

Yes \_\_\_\_\_

No  $-\frac{1}{f} - \frac{1}{t} \dots$

## 1. GREENENT

By making application to the City of Bismarck, North Dakota, for a wage incentive from the City of Bismarck and by its signature on this Annual Job Verification Form, the Applicant authorizes the City of Bismarck, Job Service North Dakota, Small Business Development Center, the Small Business Administration or other agencies with information relevant to the jobs created by the Applicant to release to the City of Bismarck and/or the Bismarck-Mandan Development Association any information of the Applicant necessary or useful to verify the Applicant's employment levels and costs.

Authorized Signature

1992

# **NATIONAL INFORMATION SOLUTIONS**

## **COOPERATIVE (NISC)**

Year Funded: 2009

Incentive: 73% PACE Buydown

Amount: \$98,750

Number of jobs created that year:

	Full-Time	Part-Time	Total	Jobs Lost	Cumulative
At Date of Approval (2.12.09)	314	57	371	0	371
2009	2	8	10	0	381
2010	2	21	23	0	404
2011	0	14	14	0	418
2012	7	0	7	11	414

Average compensation (assuming 2,080 hours):

	Full-Time	Part-Time
*2009	NIA	NIA
New Positions Only		
2010	\$41,010	\$9.57 I hour
2011	NIA	\$11.00 I hour
2012	\$35,000 I annually	NIA

Benefits Listed:

**Health**

**Dental**

**Life Insurance**

**Retirement**

\*Per Joan Ternes on February 24, 2010: "In the last several months we have installed a Human Resource Information System which allows us to retrieve a lot of information that we would have never been able to do with our current payroll software. That said, we are still working on different functions and reports. I feel I was lucky to get the positions to sort by location (I did have to do a fair amount manually) and am not able to get the status (PT vs FT) complete to meet your deadline. Hopefully, in the future we will be able to accommodate those types of requests. Thanks."

# BISMARCK ECONOMIC DEVELOPMENT ANNUAL JOBS VERIFICATION

Company Name: National Information Solutions Cooperative (NISC)

Person Completing Report: fl

Title \-£, 5 · &"\:

Year(s) Funded/Approved: 2011

## JOBS

Please indicate the total number of jobs as of December 31, 2011 & 2012 by category:

	2011	2012		2011	2012
Professional:	<u>194</u>	<u>162</u>	Skilled:	<u>53</u>	<u>109</u>
Managerial:	<u>50</u>	<u>SJ</u>	Semi-Skilled:	<u>108</u>	<u>85</u>
Technical:	<u>13</u>	<u>\]</u>	Un-Skilled:	<u>        </u>	<u>        </u>
Full-Time:	<u>318</u>	<u>32.S</u>	P-a-FH-ime	<u>100</u>	<u>81</u>
Total:					
	2011	<u>418</u>	2012	<u>100</u>	<u>81</u>

## BENEFITS

Please check (X) the benefits which your company offers to employees:

	YES	NO	Percentage Paid By Employer
Health:	<u>X</u>	<u>        </u>	<u>100% £ \i</u>
Dental:	<u>X</u>	<u>        </u>	<u>100% employee</u>
Life Insurance:	<u>X</u>	<u>        </u>	<u>3x base salary</u>
Retirement:	<u>&gt;&lt;</u>	<u>        </u>	<u>4% base + 4% match</u>

Do part-time employees receive the benefits indicated above?

Yes X No

Total benefits paid to all employees for the year ending December 31, 2012:

\$ to. 500,000 - &? CW CfeJl be\ot O\ -b-b\ r.)Q's

### WAGES

Please indicate the average wage of your employees by category:

Professional:	<u>59,818</u>	Skilled:	<u>29,733</u>
Managerial:	<u>114,248</u>	Semi-Skilled:	<u>14,034</u>
Technical:	<u>62,346</u>	Un-Skilled:	<u>          </u>
Full-Time:	<u>63,109</u>	Part Time:	<u>11,031</u>
Total:		52, SC)	

Total wages paid to all employees for the year ending December 31, 2012 as reported on your W-3 Transmittal report to the IRS:

\$ 211,000 loc::D.-fh\':> \s StY o. v 00 loco Q on\J I'('''hn .ps\cy,; r  
0U.'<Ii'O U.t.-ro O.L\ .ac.s;:\_ \"tY\.  
**SEASONALITY**

Does the number of your employees fluctuate by more than 10% within the year due to the seasonality of your products or services?

Yes \_\_\_\_\_ No ☒ X

If yes, what is the average number of employees (FTE's) for the Year? \_\_\_\_\_

### AGREEMENT

By making application to and accepting funding and/or a business incentive from the City of Bismarck and by its signature on this Annual Job Verification Form, the Applicant authorizes the Bank of North Dakota, Job Service North Dakota, Small Business Development Center, the Small Business Administration or other agencies with information relevant to the jobs created by the Applicant, to release to the City of Bismarck and/or the Bismarck-Mandan Development Association any information of the Applicant necessary or useful to verify the Applicant's employment levels and costs.

Amy Gratz  
Authorized Signature

2/5/13  
Date

## I.D.E.A. CENTER

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Years Funded: 2010 - 2012

Incentive: Grant

Amount: 2010 - \$500,000 / 2011 - \$150,000 / 2012 - \$150,000

Number of jobs created that year:

	Full-Time	Part-Time	Total	Jobs Lost	Cumulative
At Date of Approval (2.18.10)	5	2	7	0	7
2010	1	0	1	1	7
2011	0	0	0	1	6
2012	0	2	2	0	8

Average compensation (assuming 2,080 hours):

New Positions Only	Full-Time	Part-Time
2010	<i>NIA</i>	<i>NIA</i>
2011	<i>NIA</i>	<i>NIA</i>
2012	\$19,197.81 <i>I</i> annually	\$2,242.75 <i>I</i> annually

Benefits Listed:

Health

Dental

Life Insurance

Retirement



# Bismarck Economic Development Annual Jobs Verification

CompanyName: L D E A Center \_\_\_\_\_

Person Completing Report: Bill Costello \_\_\_\_\_

Title: Project Coordinator

Year(s) Funded/Approved: 2011-2012

## JOBS

Please indicate the total number of jobs as of December 31, 2011 & 2012 by category:

	2011	2012		2011	2012
Professional:	<u>5</u>	<u>7</u>	Skilled:	_____	
Managerial:	<u>1</u>	<u>1</u>	Semi-Skilled:	_____	
Technical:	_____	_____	Un-Skilled:	_____	_____
Full-Time:	<u>5</u>	<u>5</u>	Part-Time:	<u>1</u>	<u>3</u>
Total:		2011 <u>6</u>		2012 <u>8</u>	

## BENEFITS

Please check (X) the benefits which your company offers to employees:

	YES	NO	Percentage Paid By Employer
Health:	<u>X</u>		_____ 100%
Dental:	<u>X</u>		_____ 100%
Life Insurance:	<u>X</u>		_____ 100%
Retirement:		<u>X</u>	_____

Do part-time employees receive the benefits indicated above?

Yes \_\_\_\_\_ No X

Total benefits paid to all employees for the year ending December 31, 2012:

\$ 6 6312.42

### **WAGES**

Please indicate the average wage of your employees by category:

Professional: \$22,179.76 Skilled: \_\_\_\_\_  
Managerial: \_\_\_\_\_ Semi-Skilled: \_\_\_\_\_  
Technical: \_\_\_\_\_ Un-Skilled: \_\_\_\_\_  
Full-Time: \_\_\_\_\_ Part-Time: \$2,242.75

Total: \_\_\_\_\_

Total wages paid to all employees for the year ending December 31, 2012 as reported on your W-3 Transmittal report to the IRS:

\$ 221,797.76 -----

### **SEASONALITY**

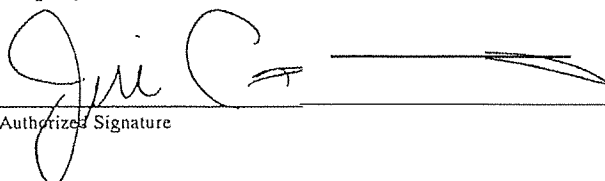
Does the number of your employees fluctuate by more than 10% within the year due to the seasonality of your products or services?

Yes \_\_\_\_\_ No ☒ X

If yes, what is the average number of employees (FTE's) for the Year? \_\_\_\_\_

### **AGREEMENT**

By making application to and accepting funding and/or a business incentive from the City of Bismarck and by its signature on this Annual Job Verification Form, the Applicant authorizes the Bank of North Dakota, Job Service North Dakota, Small Business Development Center, the Small Business Administration or other agencies with information relevant to the jobs created by the Applicant, to release to the City of Bismarck and/or the Bismarck-Mandan Development Association any information of the Applicant necessary or useful to verify the Applicant's employment levels and costs.

  
Authorized Signature

3.25.13  
Date

# MINNESOTA VALLEY TESTING LABORATORIES

Year Approved: 2010

Incentive: New/Expanding Business Property Tax Exemption (5 Years)

Amount: \$20,159.67 annually for five years

Number of jobs created that year:

	Full-Time	Part-Time	Total	Jobs Lost	Cumulative
At Date of Approval (5.25.10)	14	1	15	0	15
2010	0	0	0	0	15
2011	1	0	1	0	16
2012	0	2	2	1	17

Average compensation (assuming 2,080 hours):

New Positions Only	Full-Time	Part-Time
2010	NIA	NIA
2011	\$13.50 / hour	NIA
2012	NIA	\$10.25 / hour

Benefits Listed:

Health

Dental

Life Insurance

Retirement

# BISMARCK ECONOMIC DEVELOPMENT ANNUAL JOBS VERIFICATION

Company Name: Minnesota Valley Testing Laboratories (MVTL)

Person Completing Report: ( ) & A Sk I/J5

Title: FO

Year(s) Funded/Approved: 2011

## JOBS

Please indicate the total number of jobs as of December 31, 2011 & 2012 by category:

	2011	2012		2011	2012
Professional:	<u>2</u>	<u>1</u>	Skilled:	<u>2</u>	
Managerial:	<u>2</u>	<u>;</u>	Semi-Skilled:		
Technical:	<u>10</u>	<u>Y</u>	Un-Skilled:		
Full-Time:	<u>15</u>	<u>/f</u>	Part-Time:		<u>3</u>
Total:		2011 <u>16</u>	2012 <u>17</u>		

## BENEFITS

Please check ( X ) the benefits which your company offers to employees:

	YES	NO	Percentage Paid By Employer
Health:	<u>X</u>		<u>100%</u>
Dental:	<u>X</u>		<u>100%</u>
Life Insurance:	<u>X</u>		<u>100% for \$20,000 term life</u>
Retirement:	<u>X</u>		<u>2% of employees wage</u>

Do part-time employees receive the benefits indicated above?

Yes X only 401K plan No \_\_\_\_\_

*Note, we have 2 openings  
We are trying to fill as of  
12/31/12 in the technical category  
Not included.*

Total benefits paid to all employees for the year ending December 31, 2012:

\$ 1ft?, SOC

### WAGES

Please indicate the average wage of your employees by category: Per Hour

Professional: \$10.55

Skilled: \$19.18

Managerial: \$17.50

Semi-Skilled: \_\_\_\_\_

Technical: \$16.05

Un-Skilled: \_\_\_\_\_

Full-Time: \$19.98

Part-Time: 41 // 1L3

Total: \$11,551

Total wages paid to all employees for the year ending December 31, 2012 as reported on your W-3 Transmittal report to the IRS:

\$ 1680,944.41

### SEASONALITY

Does the number of your employees fluctuate by more than 10% within the year due to the seasonality of your products or services?

Yes \_\_\_\_\_

No X

If yes, what is the average number of employees (FTE's) for the Year? \_\_\_\_\_

### AGREEMENT

By making application to and accepting funding and/or a business incentive from the City of Bismarck and by its signature on this Annual Job Verification Form, the Applicant authorizes the Bank of North Dakota, Job Service North Dakota, Small Business Development Center, the Small Business Administration or other agencies with information relevant to the jobs created by the Applicant, to release to the City of Bismarck and/or the Bismarck-Mandan Development Association any information of the Applicant necessary or useful to verify the Applicant's employment levels and costs.

/j/  
Authorized Signature

//;t/; "1  
Date

## AMERCIAN MACHINE & ENGINEERING

Year Funded: 2010

Incentive: PACE Buydown

Amount: \$6,532.04

Number of jobs created that year:

	Full-Time	Part-Time	Total	Jobs Lost	Cumulative
At Date of Approval (6.14.10)	0	0	0	0	0
2010	3	0	3	0	3
2011	0	0	0	0	3
2012	1	1	2	0	5

Average compensation (assuming 2,080 hours):

New Positions Only	Full-Time	Part-Time
2010	\$13.67 <i>I</i> hour	<i>NIA</i>
2011	<i>NIA</i>	<i>NIA</i>
2012	\$17.50 <i>I</i> hour	\$15.50 <i>I</i> hour

Benefits Listed:

**Health**  
**Dental**  
**Life Insurance**  
**Retirement**

# Bismarck Economic Development Annual Jobs Verification

Company Name: American Machine & Engineering

Person Completing Report: DEBRA J. HUBER

Title: Co-Owner

Year(s) Funded/Approved: 2011 - 2012

## JOBS

Please indicate the total number of jobs as of December 31, 2011 & 2012 by category:

	2011	2012		2011	2012
Professional:	_____	_____	Skilled:	_____	J
Managerial:	2	2	Semi-Skilled:	_____	_____
Technical:	_____	_____	Un-Skilled:	_____	_____
Full-Time:	3	4	Part-Time:	_____	_____
Total:	2011 3	2012 5			

## BENEFITS

Please check ( X ) the benefits which your company offers to employees:

	YES	NO	Percentage Paid By Employer
Health:	_____	X	_____
Dental:	_____	X	_____
Life Insurance:	_____	X	_____
Retirement:	_____	X	_____

Do part-time employees receive the benefits indicated above?

Yes \_\_\_\_\_ No X

Total benefits paid to all employees for the year ending December 31, 2012:

\$ none

## WAGES

Please indicate the average wage of your employees by category:

Professional:	_____	Skilled:	_____ \$17.50/hr
Managerial:	_____	Semi-Skilled:	_____
Technical:	_____	Un-Skilled:	_____
Full-Time:	_____	Part-Time:	_____ \$15.50/hr
Total:		\$33.00/hr	

Total wages paid to all employees for the year ending December 31, 2012 as reported on your W-3 Transmittal report to the IRS:

\$ 61 330.37

## SEASONALITY

Does the number of your employees fluctuate by more than 10% within the year due to the seasonality of your products or services?

Yes \_\_\_\_\_ No ☒ x

If yes, what is the average number of employees (FTE's) for the Year? — — — — —

## AGREEMENT

By making application to and accepting funding and/or a business incentive from the City of Bismarck and by its signature on this Annual Job Verification Form, the Applicant authorizes the Bank of North Dakota, Job Service North Dakota, Small Business Development Center, the Small Business Administration or other agencies with information relevant to the jobs created by the Applicant, to release to the City of Bismarck and/or the Bismarck-Mandan Development Association any information of the Applicant necessary or useful to verify the Applicant's employment levels and costs.

Authorized Signature \_\_\_\_\_

3/27/13  
Date



## MAC INC.

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Year Approved: 2010

Incentive: New/Expanding Business Property Tax Exemption (5 Years)

Amount: \$39,841 annually for 5 years

Number of jobs created that year:

	Full-Time	Part-Time	Total	Jobs Lost	Cumulative
At Date of Approval (7.13.10)	0	0	0	0	0
2010	6	0	6	0	6
2011	37	0	37	0	43
2012	4	0	4	0	47

Average compensation (assuming 2,080 hours):

New Positions Only	Full-Time	Part-Time
2010	\$49,990 / annually	N/A
2011	\$20.06 / hourly	N/A
2012	\$30.02 / hourly	N/A

Benefits Listed:

Health

Dental

Retirement

# Bismarck Economic Development Annual Jobs Verification

Company Name: M= A= C I= nc= -----

Person Completing Report: P...eQJggy::...z.....<M=o=ss=e"-t-----

----- Title: Controller

Year(s) Funded/Approved: =20''''1''''0'-----

## JOBS

Please indicate the total number of jobs as of December 31, 2011 & 2012 by category:

	2011	2012		2011	2012
Professional:	<u>6</u>	<u>5</u>	Skilled:	<u>31</u>	<u>35</u>
Managerial:	<u>4</u>	<u>6</u>	Semi-Skilled:	<u>      </u>	<u>      </u>
Technical:	<u>1</u>	<u>1</u>	Un-Skilled:	<u>1</u>	<u>      </u>
Full-Time:	<u>43</u>	<u>47</u>	Part-Time:	<u>      </u>	<u>      </u>
Total:					
		2011 <u>43</u>		2012 <u>47</u>	

## BENEFITS

Please check ( X ) the benefits which your company offers to employees:

	YES	NO	Percentage Paid By Employer
Health:	X	<u>      </u>	<u>50% of Single Plan</u>
Dental:	X	<u>      </u>	<u>0</u>
Life Insurance:	<u>      </u>	X	<u>      </u>
Retirement:	X	<u>      </u>	Co match= 50% up to 10%

Do part-time employees receive the benefits indicated above?

Yes    X                      No       

Total benefits paid to all employees for the year ending December 31, 2012:

\$ 872 800.60

### WAGES

Please indicate the average wage of your employees by category:

Professional:	<u>26.32</u>	Skilled:	<u>18.51</u>
Managerial:	<u>50.76</u>	Semi-Skilled:	<u>                    </u>
Technical:	<u>24.50</u>	Un-Skilled:	<u>                    </u>
Full-Time:	<u>                    </u>	Part-Time:	<u>                    </u>
Total:		<u>30.02</u>	

Total wages paid to all employees for the year ending December 31, 2012 as reported on your W-3 Transmittal report to the IRS:

\$ 2 182 001.51

### SEASONALITY

Does the number of your employees fluctuate by more than 10% within the year due to the seasonality of your products or services?

Yes                      No ☒ X

If yes, what is the average number of employees (FTE's) for the Year?                     

### AGREEMENT

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Authorized Signature

Vou . K

3-15-2013  
Date

# **FRONTIER AIRLINES via THE BISMARCK- MANDAN CHAMBER OF COMMERCE**

Year Approved: 2012

Incentive: Revenue Guaranty

Amount: \$200,000

Number of jobs created that year:

	Full-Time	Part-Time	Total	Jobs Lost	Cumulative
At Date of Approval (7.13.10)	0	0	0	0	0
2012*	-	-	-	-	-

Average compensation (assuming 2,080 hours):

New Positions Only	Full-Time	Part-Time
2012		

Benefits Listed:

NONE

\*Per Bismarck-Mandan Chamber of Commerce CEO Kelvin Hullet, "...They have not touched the fund. Nor do I anticipate they will be touching it in the near future." As they have not accessed the approved revenue guaranty, they have not been asked to complete an annual jobs verification form.